

## Message Text

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21

ACTION NEA-10

INFO OCT-01 ISO-00 SP-02 AID-05 EB-07 NSC-05 CIEP-01

TRSE-00 SS-15 STR-04 OMB-01 CEA-01 XMB-02 FRB-03

CIAE-00 DODE-00 PM-04 H-02 INR-07 L-03 NSAE-00 PA-01

PRS-01 USIA-06 /081 W

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R 280720Z SEP 75

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 2513

USDOC WASHDC

INFO AMEMBASSY BEIRUT

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E.O. 11652: N/A

TAGS: BEXP, SA

SUBJECT: BOYCOTT AND PROPOSED U.S. EXHIBIT

REF: F. M. DICKMAN LTR TO AMBASSADOR DATED AUGUST 25, 1975

1. SUBJECT OF ARAB BOYCOTT AROSE DURING LENGTHY DISCUSSION WITH BRITISH COMATT RE PROBLEMS CONNECTED WITH THEIR EXHIBIT IN 1974. INFORMATION LEARNED MAY BE USEFUL TO U.S. AGENCIES INVOLVED IN OUR PROJECTED EXHIBIT.

2. ON SHIPPING DOCUMENTS BRITISH ONLY NEEDED STATEMENT THAT GOODS WERE OF SPONSORING COUNTRY ORIGIN. SOME COMIC OPERA PROBLEMS DID ARISE, NOTABLY WITH ENGLISH FIRM THAT MANUFACTURED ARROW TRACTORS. SINCE U.S. FIRM ARROW SHIRTS ARE BOYCOTT LISTED, MINOR SAUDI OFFICIALS WRONGLY ASSOCIATED THE GENERIC NAME AS ONE FIRM AND AT FIRST REFUSED ENTRY FOR THE TRACTORS. THIS WAS SUBSEQUENTLY SOLVED BY BRITISH EMBASSY APPEAL TO HIGHER SAUDI AUTHORITIES.

3. AS DEPARTMENT IS AWARE, BRITISH STANCE TOWARD BOY-  
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COTT IS SAME AS OURS..NON-RECOGNITION. BRITISH COMATT

STATED THAT ALTHOUGH SAUDIS MORE CONSCIENTIOUS THAN OTHER ARAB COUNTRIES ABOUT ADHERENCE TO BOYCOTT, THERE HAVE BEEN EXCEPTION MADE WHEN PRODUCT NEED HAS BEEN IN NATIONAL INTEREST. NO CONCRETE EXAMPLES GIVEN EXCEPT THAT HUGE PURCHASES OF GESTETNER PRODUCTS (OFFICE MACHINERY AND SUPPLIES) WERE MADE BEFORE BOYCOTT ACTION WAS TAKEN. SPARE PARTS FROM OTHER BOYCOTTED FIRMS FILTER IN FROM BEIRUT.

4. PROBLEM OF POSSIBLE OFFICIAL INVOLVEMENT BY COMMERCE'S NEW YORK SHIPPING OFFICE NOT CONFRONTED BY BRITISH WHOSE EXHIBIT PARTICIPANTS MAKE SHIPMENTS VIA PRIVATE FREIGHT FORWARDERS AND SHIPPERS. GOODS, HOWEVER, ARE CONSIGNED TO BRITISH EXHIBIT VIA EMBASSY AND CLEARANCES ARE EFFECTED BY LOCAL FIRM ON CONTRACT. LATTER PERFORMED ADMIRABLY.

5. WE ARE NOT TAKING THIS MATTER UP WITH SAG FORMALLY OR INFORMALLY, NOT ONLY TO ADHERE TO STANDING INSTRUCTIONS BUT TO AVOID AWAKENING SLEEPING TIGERS.

6. OTHER OPERATIONAL DETAILS GLEANED FROM BRITISH EXPERIENCE OUTSIDE THIS AREA BEING REPORTED SEPARATELY.  
AKINS

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 SEP 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BOYCOTT AND PROPOSED U.S. EXHIBIT  
**TAGS:** BEXP, SA  
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